



## PRESS RELEASE

For immediate release

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### **Ernst Becomes Official Ellie Mae Partner**

*Now Ernst tech and closing cost data is available to all users of Ellie Mae's LOS technology*

**ALBANY, NY—October 24, 2016**—Ernst Publishing Company, the leading provider of technology and closing cost data for the real estate and home finance industries for the past 27 years, announced today that the company has formed an official partnership with Ellie Mae that will allow all of Ellie's customers to access Ernst's technology and closing cost data through a secure integration. Ellie Mae enjoys significant market share in the mortgage technology space and while the two companies already share many customers, this new partnership provides all of Ellie's customers with easy access to Ernst services.

"We are very proud of the vendor partnerships we have developed over the past 27 years and this new partnership with Ellie Mae is no exception," said Gregory E. Teal, president and chief executive officer of Ernst Publishing. "Through this new relationship, Ellie Mae's customers will have easy access to the technology and closing cost data that the nation's largest lenders rely on to originate compliant mortgages."

Ernst programs process an average of 150 million real estate transactions every year, industry-wide. Since the company was founded 27 years ago, Ernst has processed over 1 billion transactions. The firm estimates that its patented technology is in use for 90% of the nation's new loan originations and refinance transactions.

#### **About the Ernst Publishing Company**

The Ernst Publishing Company has been the leading authority on land recording requirements for more than two decades. In fact, Ernst's recording fee, transfer tax and title data have been integrated throughout the title and lending industries. Legal requirements have made accurate recording fees and taxes for recording documents more important than ever. Ernst excels at creating solutions for their clients to manage not just those fees—but also all vendor fees—with unparalleled precision. As a company, our goal is simple: Empower clients to not only meet CFPB's new compliance regulations for the Loan Estimate, but set the industry standard for client satisfaction, an attainable goal due to our patented technology, impeccable data standards, expertise at creating custom solutions, and network of partners. Ernst's patented solutions are trusted and used by 9 of the nation's top 10 mortgage servicers, all 5 of the top title underwriters and 9 out of 10 mortgage originators nationwide, including 9 of the 10

largest banks.

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